

If you have any particularly low scores you will want to make those areas of your life a priority. However, it's not always cut and dry. It is necessary to investigate how they may interact with each other in order to identify the area to address first.

For example, Fun & Recreation scored low could be tied to a low score regarding Money. Not having sufficient money could mean that a person may be unable to go out or engage in recreation that has an appreciable cost associated with it, which can lead to a low level of morale and lack of desire to have fun. A low score for Money could also be tied to the low score for Career, though it may be that money is low due to poor financial management.

The purpose here is to determine if a low score in one category is the result of other factors. Improvement in one area will have an impact on other areas as well. At the same time, making changes in one area may have temporary or long term impact on other areas. However, in the above example, a career change may help in the career, money and fun categories. Yet, at the same time, depending on the situation it could decrease time for fun or family or your significant other.

## Questions to Determine Goals

Now that you can see what areas of your life would be good coaching topics, use the following questions to dig deeper and uncover your desired outcomes and what you can do to improve your balance.

- Have you ever been higher than the number you have recorded?
- What was actually happening when you were higher up the scale?
- Have you ever been lower than the number you have recorded?
- What did you do to move up the scale?
- What have you learnt from previously being lower on the scale?
- What number on the scale do you want to be?
- What exactly do you want?
- What actions can you take to start moving up the scale?
- What will you be like when you have achieved this?
- What will be the impact of achieving this on other areas of your life?
- How will achieving this affect others close to you?
- What will achieving this bring you that you want?
- What will achieving this bring you that you don't want?
- What skills do you already have that will assist you in achieving this?
- What skills do you want to gain that will assist you in achieving this?
- Where can you learn these skills?
- What other options do you have?
- What would need to happen for you to move up one point on the scale by this time next week?

Use the answers to these questions to develop your plan and action steps.